ProductFinder: A Location Aware Product Information Display for Retail Environments

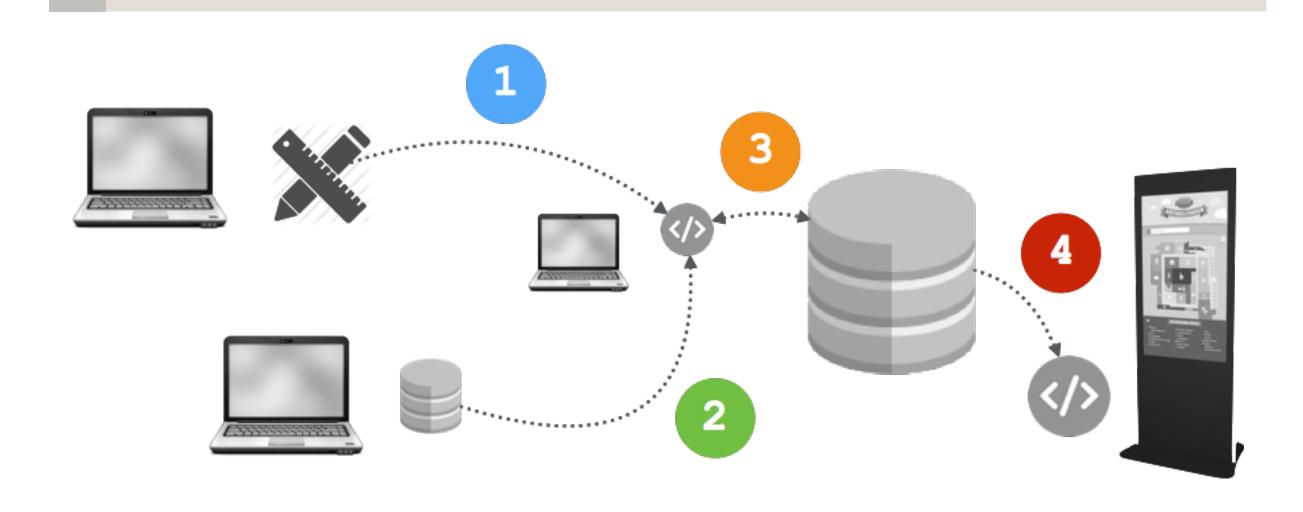
Abstract

Orientating oneself and finding products in retail stores is a well-known problem. Common modern retail stores have up to 10,000 square meters and they offer not fewer than 100,000 products. At the same time, situated public displays and digital signage more and more find their way into such stores.

We introduce the ProductFinder, an intelligent product information system for situated interactive public displays in retail environments.

Connecting to the store's product database as well as to a market layout service, the ProductFinder forms a new digital connection between the physical store and its digital backend. Our system allows customers to lookup the placement of products in the store while providing filters for ingredients and allergens.

We report on the results of an long term in-the-wild study on how customers interact with the ProductFinder and what they are searching for.

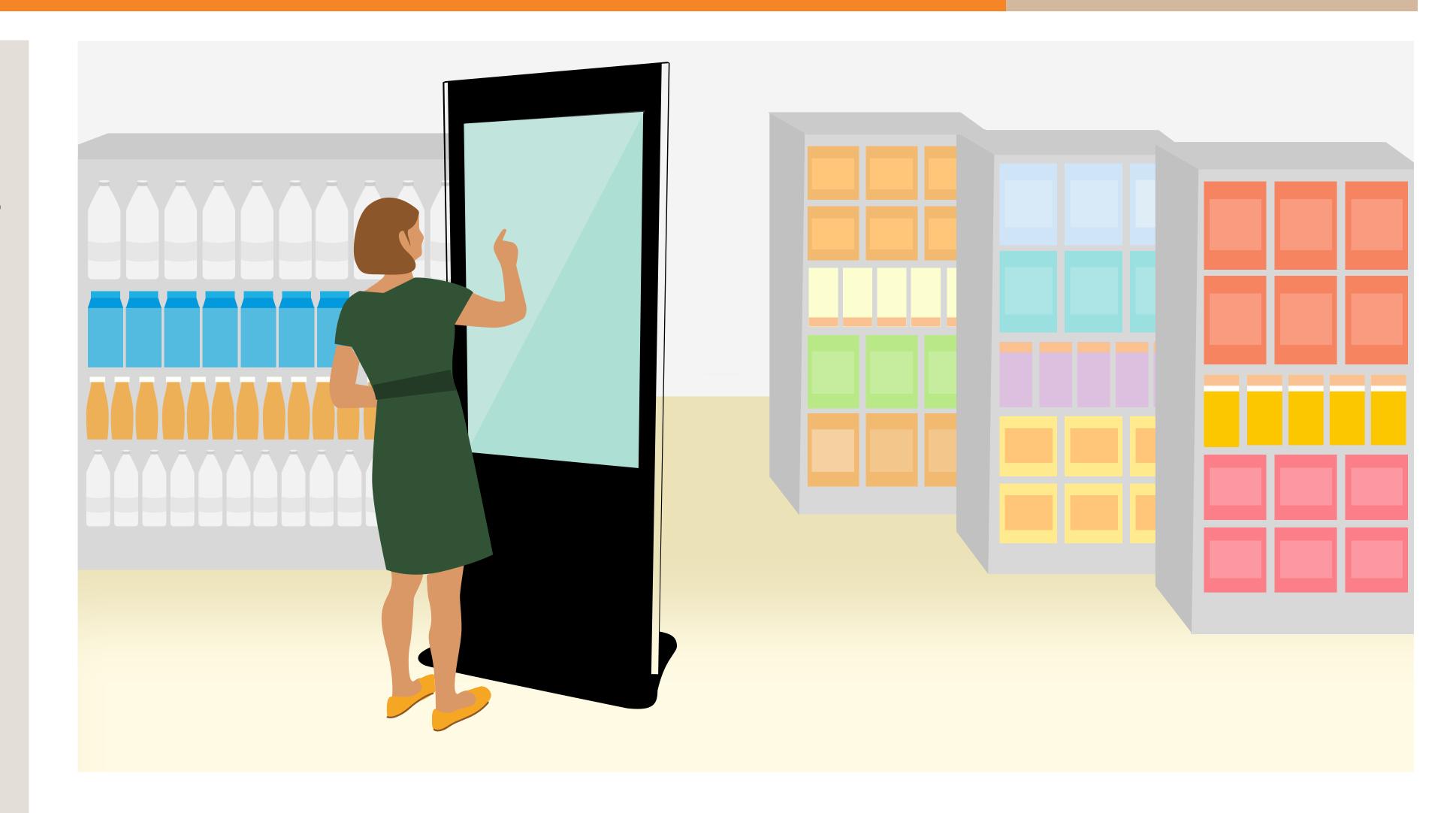


The architecture of our concept and the connection between the several application parts:

- A floor-planning toolkit is used to model the market layout and export the spatial information, strongly according to a self-defined JSON grammar.
- 2 The product data is provided by the market's inventory control system.
- Here, the spatial and the product data are coupled and imported into a database.
- 4 Finally, the application can request all data from its local database.

Next Steps

- Long time deployment
- Optimize data quality
- Optimze categories using alternative layouts
- Development & Concept of a mobile version
- Extend our app for other types of stores (e.g. furniture, eletronics, clothes)



Concept

We deployed a prototype of the ProductFinder at **three** locations in a local retail store with more than **100,000** products, **224** shelves and **35** departments on an area of more than **15,000** square meters across **two** floors, serving about **40,000** customers per week.











46-inch touch-enabled display

smart virtual keyboard including auto-complete and suggestions

interactive map of the market

support for wheelchair users, children and smaller users

filter search results for special features (e.g., allergens and organics)

Analysis of Log Data

We gathered data over **300,000** database queries and **1,200,000** touches. All data is anonymous. We observed altogether **30,453** sessions, lasting between **18** and **71** seconds (50% of data; M=55.79, SD=62.64). We assumed a break of 60 seconds between two touches to the screen of a device as a new session. On average **1.76** (SD=1.34) unique search terms were entered per session, and **41,078** search terms at all.

- * 1,530 sessions (5%) consisted of one touch to the screen
- * 50% consisted of 9-30 touches
- * Most user interaction on weekend (Fr Sa) and in the evening (5 8pm)

	rtments	most searched depa	d products	most searched products	
ma	32,42 %	for the food cupboard	1,83 %	chips	
cou	9,19 %	breakfast	0,83 %	mustard	
baki	7,06 %	wine & spirits	0,77 %	milk	
	6,49 %	spices	0,71 %	salt	
to	4,99 %	dairy products	0,54 %	oil	
but	4,97 %	household goods	0,48 %	spices	
S	4,18 %	crisps	0,42 %	noodles	
S	3,80 %	confectionery	0,41 %	eggs	
dried fru	3,39 %	cosmetics & toiletries	0,41 %	bread	
	3,35 %	fresh ready-meals	0,39 %	ketchup	

most searched shelves				
mayo / mustard	4,87 %			
country selection	4,18 %			
baking ingredients	3,39 %			
spices	2,48 %			
tea / spreads	2,23 %			
butter / margarine	2,21 %			
soups / fund	2,08 %			
sugar / flour	2,01 %			
dried fruit / condensed milk	1,97 %			
spirits	1,86 %			



